### company profile

# ECOGEST \

# «We believe in our value: the Company»

### History

Leader in Italy in the green maintenance sector on roads and motorways

### Mission

Looking into the future by building on the experience of half a century of history

#### **Services**

Transport infrastructures maintenance services

Installations and green maintenance

Naturalistic engineering works

Construction and road works

#### **Contacts and certifications**



history



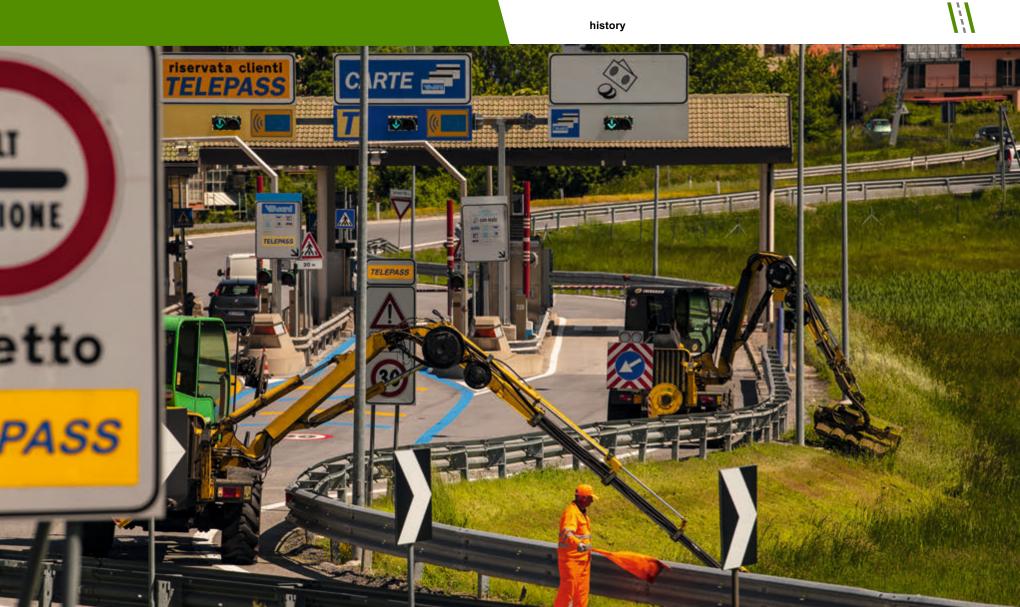
### **«Leader** in Italy in **green maintenance** on roads and motorways»

In 1995, building on the experience gained by the Molinari family, Ecogest was established with the goal of continuing the process of professional and entrepreneurial growth achieved over the years.

As many as five decades of experience accrued throughout Italy, with significant experience abroad in the field of environmental restoration and green maintenance along transport infrastructures, operating with hundreds of human resources in the various work sites, have strengthened the image and skills of the Molinari group, even alongside the most important companies involved in the infrastructural transformation of the country.

Since 2013, under the leadership of the heir of the great family tradition, Valerio Molinari, the company has established itself as a leader in Italy in the green maintenance sector of the national road and motorway system.





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history

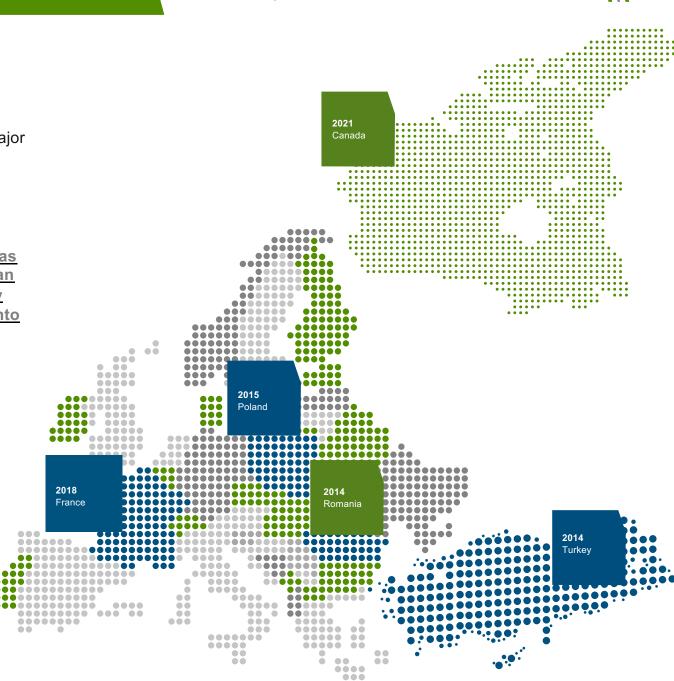
history

Since 2014 Ecogest has been present in Turkey and Romania with permanent operating organisations in the areas of major infrastructural development; since 2015 Ecogest has opened its own branch in Poland and in 2018 a branch was also opened in France.

Since September 2021, the company has also been present in the North American market, with the opening of a company under the Canadian law based in Toronto

At the end of 2015, the company, by the will of its shareholders, was transformed into a joint-stock company, completing the transformation from a small artisan business into a company with adequate management and an industrial production process that today ranks it at the top of the green maintenance sector on roads and motorways in Italy. Ecogest; a transformation aimed not only at modernising the company, but also at creating the conditions to access in the medium and long run, the most innovative instruments of shareholding and structured finance.

...





mission

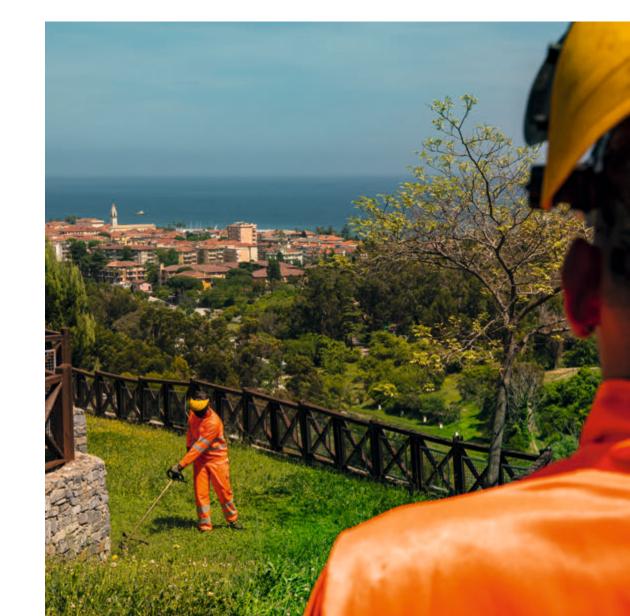
«Looking into the future by building on the **experience** of half a century of history»

This is **Ecogest**'s corporate philosophy that coincides with its *mission*:

exporting throughout Italy and in the whole world one of the national treasures in the sector of road and motorway services.

A philosophy that not only has profit as its guiding star, but which makes ethics, production organisation, seriousness and professionalism its main business goal.

It is for these reasons that **Ecogest** is pursuing its entrepreneurial tradition, now in its second generation, while constantly adhering to the fundamental principles of quality, safety and organisation.





The management of the company, entrusted to a highly gualified team of managers, in a perfect mix of old experience and new organisational vision, allows maintaining all levels and management and operational standards that permitted to Ecogest to get established both in the domestic and foreign markets.

The internal organisation, which today is also open to the fundamental contribution of management from outside Molinari family, keeper of the company's precious know-how, has adapted to the most modern development requirements of the production cycle, allowing for constant improvements in the service offered to customers, pursuing the process of modernisation of the company structure, now increasingly oriented towards an international and global market.

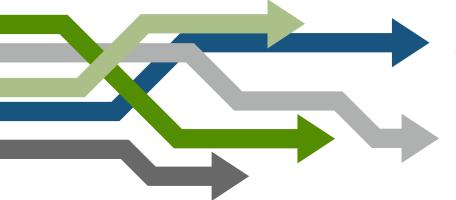




### «Ecogest SpA operates on the most important road and motorway routes in central and northern Italy»

Trento Milano Verona genova Aosta Bologna Torino Firenze Udine Livorno Venezia Avezzano Pescara Bari Napoli Roma Olbia Palermo Cagliari Catania

**A1 A4 A5 A6** 



Ecogest SpA uses its own fleet of more than 60 lawn mowers and around 150 construction vehicles of various types and sizes to perform all the services related to its many activities. Since July 2018, the company has joined AISCAT (Associazione Italiana Società Concessionarie Autostrade e Trafori - Italian Association of Motorway and Tunnel Concessionaires), as adhering member, with the purpose of providing its technical support, exercised through its specific and unique know-how of more than 50 years of experience in motorway maintenance; since 2019, a full member of IRF (International Road Federation), a non-governmental organisation promoting the development and maintenance of road networks at an international level, and supporting the link with institutions and associations committed to the development of road infrastructures

The company, head quartered in Cotignola, in the province of Ravenna, has branch offices and operating headquarters in Lombardy, Piedmont, Veneto, Tuscany, and Emilia Romagna, as well as its own operating bases in Canada and Romania, to manage site logistics with a workforce of about 230 employees/year, in addition to the human resources employed in foreign countries, in order to guarantee local employment and production-related satellite activities consistent with the company's presence in these foreign countries. The company's structure is headed by the Board of Directors, and, according to a well-established internal organisation chart, is made up of a number of management areas, through which governance is exercised over each Italian and foreign construction site.



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A2′











Autostrada del Brennero SpA Brennerautobahn AG



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It covers approximately 7,500 km on the entire national road and motorway network in 11 Italian regions, working for the main motorway concessionaires for the state network through ANAS SpA.

All maintenance services are carried out without recourse to subcontracting, in order to protect the client from any form of indirect liability, and to guarantee the quality levels provided

employees

11 The company has been active since 2015 in North Eastern Europe through the control of companies and operating *branches*, and it is closely monitoring the US and Eastern regions European markets 160 60 site vehicles grass cutting machines 7.500 230 kilometres of service on the entire national road and motorway network



### «Transport infrastructures maintenance services»

#### This activity represents Ecogest's core business

<u>Thousands of kilometres</u> of tarmac roads run daily, and <u>monitored</u> through a <u>geolocation system</u> permanently connected with the headquarters, which allows <u>real-time</u> check <u>of the work</u> <u>progress</u> by <u>monitoring</u> the use of <u>individual operating machines,</u> <u>consumption levels</u> and the <u>efficiency</u> of each vehicle. A **transport network** operating only **at night** that allows to reach every construction site **within 10 hours from the call**, to move operating machines by means of lowered transport platforms over **13 metres long**.

Self-propelled operating machines, ranging from remote-controlled machines to booms with cutting depths reaching up to 18 metres, hooklift shredders, lawn mowers provided with simultaneous suction and equipment of various types and technical capacities, allow the annual handling of over 100,000,000 square metres of grass.



### Intervention segments

Execution of manual and mechanised grass mowing

Pruning and culling

Maintenance, restoration and replacement of irrigation systems

Collection and landfilling of street garbage

Maintenance and restoration of safety barriers and new jersey barriers

Maintenance of reinforced concrete elements for hydraulic platform regulation

Maintenance, restoration and replacement of fencing and rockfall netting

Maintenance, restoration and replacement of noise barriers

Emergency service

Maintenance of service areas along motorways

Chemical weeding, phytosanitary treatments





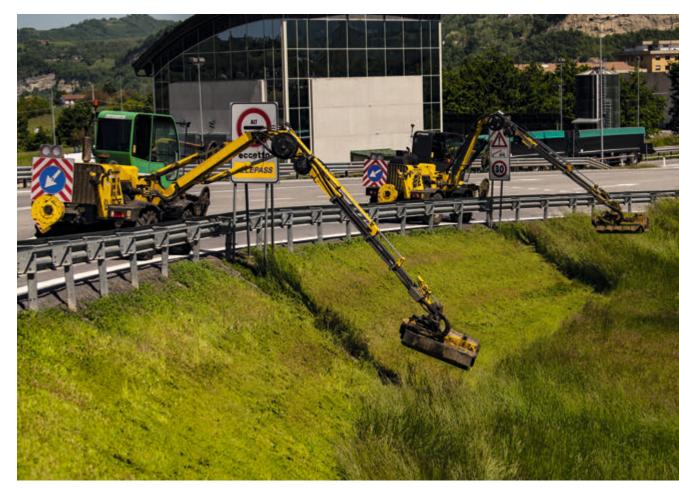
### «Installations and green maintenance»

<u>Green works can be carried out</u> <u>in any infrastructural and urban</u> <u>environment.</u>

We consider a green installation as a work that is not merely ornamental, but complementary to an infrastructure; as such, we dedicate to it a careful technical planning and design activity that must not only take into account pedoclimatic and morphological factors, but also the anthropisation aspects of the sites in which we operate.

Green installation are designed, and then implemented, taking into account the maintenance factors associated with the installations themselves; therefore, the choice of materials and plants is made with extreme care and accuracy, in order to optimise the choices that will inevitably influence the future maintenance costs.

Self-propelled operating machines, ranging from remotecontrolled machines to booms with cutting depths reaching up to 18 metres, hooklift shredders, lawn mowers provided with simultaneous suction and equipment of various types and technical capacities, allow the annual handling of over 100,000,000 square metres of grass.



### Intervention segments

Green installations and street furniture in urban areas

Construction of service and rest areas along roads and motorways

Construction of green areas within shopping centres

Construction of wooded strips along roads and motorways

Dune-like barriers and roadside vegetation barriers

Turfgrassing in urban areas

Mechanised grass mowing with shredding of plant residues on site

Mechanised grass mowing with suction of plant residues and disposal to landfill

Pruning and culling of trees, including specimens up to 35 metres high

Mechanical pruning and trimming of motorway dividing hedges

Controlled milling, fertilising and chemical weeding

Mechanised demolition by means of robotic equipment in inaccessible areas

Mechanised demolition in slopes up to 18 metres deep. Creation of green flowerbeds Laying of street furniture Environmental compensation works Forest plantations

Mechanical pressure hydroseeding

Selective deforestation

Deforestation with on-site shredding of woody material

Culling and pruning of crumbling trees on roads and motorways





### «Naturalistic engineering works»

A widely used discipline, adopting the best techniques, since the late 1980s, especially in Germany and Austria, where it is widely adopted to solve problems related to instabilities and for the correct planning and management of those areas subject to repeated erosive phenomena or surface and structural instability.

Hydrogeological instability and hydraulic regulations are extremely critical issues that require the utmost attention during the design stage, with the involvement of various professionals who, in a multidisciplinary manner, address and analyse each individual case.

# Intervention segments

Creation of palisades, bundles and wickerwork with live materials such as wood, cuttings of shrubs and trees

Creation of reno mattresses and stone gabion walls with the combination of anti-erosion geomats, including threedimensional ones

Cleaning and reshaping of ditches, water streams and erosion control works with application of geosynthetics combined with anti-erosion jute sheets Mechanical pressure hydroseeding using simple and complex techniques

Planting with bare-root and strongly tap-rooted species on slopes, trenches and embankments

Nature trails and creation of firebreaks in mountain areas

Surface consolidation of steep slopes

Planting on large areas with shrubs and trees

Thick hydroseeding with *mulch* technique in hard-to-reach areas





### "Road construction works"

The company has a fleet of its own machines to undertake the work indicated here by way of example, as well as the topographical instrumentation required for the correct execution of certain works, especially those relating to surface hydraulic systems and channels

In this segment of the sector, the company started to invest in human and technical resources, with the purpose of assisting clients in the realisation of those road construction works that are of minor importance compared to the infrastructural work itself, but which are at the same time functional and complementary types of works to the work itself.

The company's current fleet of machines allows it to undertake demolition works of small and medium-sized reinforced concrete works, construction of road sewers, horizontal drains and water storage tanks, construction of fencing networks, pavements, kerbs and flowerbeds, handling of new jerseys, construction of foundation and support kerbs, as well as laying of noise barriers, and construction of water channels in precast reinforced concrete.

# Intervention segments

Construction of fence netting

Installation of vertical signs

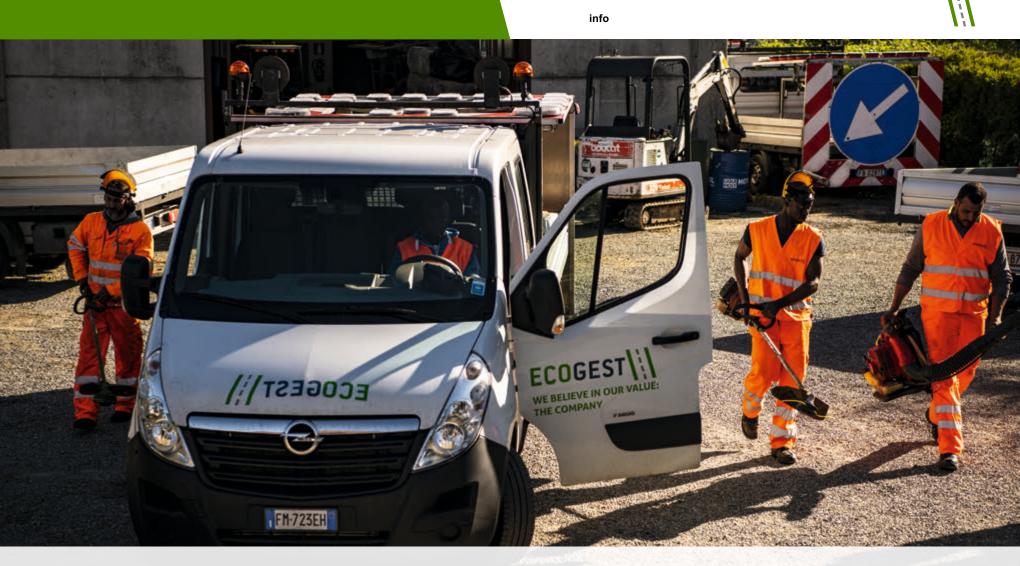
Installation of noise barriers

Laying, realigning and backfilling of new jerseys

Construction of flat tiles and drainage ditches







#### Ecogest SpA

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#### **Ecogest Servicerom srl**

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#### Ecogest North America Inc.

1B-83 Galaxy Boulevard Toronto, ON M9W 5X6 **T** +19052375293

ecogestnorthamerica.ca

#### We worked in:

Poland Turkey France



#### Ecogest Servicerom srl

Calea Floreasca, Nr. 169, Floreasca Cube - Business Hub2, Corp X, Camera 17B, Etajul 1 Bucuresti Sectorul 1 014472 Bucarest - Romania

Capital stock: 912.500 RON Date of incorporation: October 2016

The company was established in 2016, after having operated in the country for two years through its own permanent organisation (branch), and with the purpose of having a structural presence in the Romanian market, a gateway to the Balkan European markets.

In its first two years of business, the Romanian branch carried out support activities at the M5 BUCHAREST site (owner Astaldi), for the execution of the underground demolition of the ceilings of the old metro line, which is still under construction, and operated 365 days a year on day and night shifts, thanks to the strong availability of its human and technical resources, which were able to support the client in the best possible way.

Between 2016 and 2017, after a careful analysis of the Romanian business paths, it established major operating synergies with the main international players present in Romania, and acquired important orders within its core business.

### ECOGEST \

#### Ecogest North America

1B-83 Galaxy Boulevard Toronto, ON M9W 5X6 T +19052375293 ecogestnorthamerica.ca

Date of incorporation: September 2021

The company was established in September 2021, with the purpose of exploring the North American market and proposing new models of road and motorway green maintenance the result of more than 50 years of specific experience and innovative and deeply industrialised know-how.

Since 2023 it entered into a partnership with the Skygrid group, which has taken over 30% of the shares. The North American market represents not only an objective that has long been analysed and pursued by Ecogest's management and board, but also an opportunity to follow the development plans of our main Italian customers, who have identified the Canadian and US markets as a new trading target.

The services that the company offers specifically concern:

- new green installations
- mechanised mowing along roads and motorways
- mechanical pressure hydroseeding
- consolidation of slopes in trenches using natural engineering techniques

# ECOGEST \

#### **Certifications**

The quality certifications ISO 9001, ISO 14001, ISO 45001, ISO 37001, ISO 39001, UNI PDR 125:2022 and SA 8000 applied as a site operational tool, are constantly monitored to offer the customer a quality-controlled and faultless service. A young and dynamic head office structure, supported by professionals for project and survey activities, complete **Ecogest's** organisation, making it reliable in any working context both in Italy and abroad.

#### Further certifications

SOA categories OG3, OG13, OS10, OS12A, OS24, Waste Management Authorisation Category 1 class E Waste Management Authorisation Category 4 class E Waste Management Authorisation Category 8 class E Waste Management Authorisation art. 212 co. 8 Law Decree No. 03104106 n-152 and later amendments and additions

Authorisations for "purchase and use of highly toxic, toxic and noxious products" Authorisation for own-account transport for trucks over 5 tons

As of 2013 Ecogest continued on its path of excellence by having its financial statements audited by auditing firms.



#### Partners

AISCAT Italian Association of Motorway and Tunnel Concessionaires IRF INTERNATIONAL ROAD FEDERATION DIREXTRA



info



#### **Ecogest SpA**

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#### info@ecogestspa.com

VAT No./CCIAA 02253440396 Capital stock € 2,250,000.00 (fully paid up)

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